

## TLCAA agent profile

### Scott Newberry – Davidson, Cameron, McCulloch & Co



Scott (centre) in action with the DCM team

#### Where are you from originally?

Born and bred in Glenn Innes where my dad was a stock and station agent.

#### How long have you been an agent?

Nearly 10 years – 8 in Tamworth. I started part time with my father in the family business at Glen Innes and have been involved from day dot. I can remember kicking around with dad when he was selling sheep for 50c and cattle for \$20. Livestock has always been in my family. I also did some part time work in Armidale (while studying agribusiness at UNE) and moved to Wodonga before coming back to Tamworth.

#### What's been the biggest change in your time as an agent?

The facility here at Tamworth, compared to the old saleyards. It's different way of doing business. So good for the stock, for people working in the yards.

#### What do you think is the biggest issue moving forward in the livestock industry?

The season is the key. Would be good to see 18 months good season to give people some renewed confidence in the livestock industry. Our job has been quite challenging over the last 18 months (with the conditions).

#### What do you think of the new TRGX?

It's definitely made business a lot easier. Protocols that have been developed, the emphasis on animal welfare and other aspects of the business to make sure that everything is done right. For example, a water trough was broken last week and the TRGX boys let the cattle into a bigger yard to make sure they had

a drink before the sale. We see how livestock are treated in some countries like Indonesia; animal welfare is very important to me.

#### What do you like about Tamworth as a place to live and work/do business?

Think it's a great area. It's central to tablelands and slopes/plains – hopefully that makes it a bit more of a drawcard and easier for people to deal with. We have a good mix. You can go 50 km in any direction and everything is different.

#### Other interests outside of work?

Not too much. Bit of Oz Tag on Wednesday night in F grade.



#### Contact details

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